

PRESS RELEASE

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Sumitomo (SHI) Demag Expands North American Sales and Service Organizations

[Strongsville, OH – August 19, 2014]...Sumitomo (SHI) Demag has expanded its North American sales and field service organizations in recent months with the following new appointments and hires:

- Appointment to International Sales Manager: Masaaki Michishita
- Appointment to Technical Sales Manager – Packaging: Michael Uhrain
- Two new direct sales representatives in Illinois and Texas: Dan Anderson and Jeremy Krismer
- A new international field sales associate: Jun Akimoto
- New sales representation in the Pacific Northwest: Shaw and Christler Equipment Technologies LLC
- Area Service Manager for the Northeast and Southeast: David Smith
- New Field Service Engineers in Illinois, Tennessee, California and Connecticut: Cesar Rosales, Roy Lawson, Manuel Camez and Mike Harrold

Sales Organization Additions

Masaaki Michishita has been appointed International Sales

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Manager for the company's North American operations and is based in Norcross, GA. Michishita's career with parent-company Sumitomo Heavy Industries Ltd. has spanned 36 years. He most recently served as Managing Director at Sumitomo Plastics Machinery (SPM) Taiwan. Prior positions included Sales Director at SPM Singapore and Sales Representative at SPM Indonesia. Michishita received a Bachelor of Science in Mechanical Engineering from Chiba University in Japan.



Masaaki Michishita

Michael Uhrain, who was appointed to Technical Sales Manager – Packaging, has been with the company since 2000, holding positions as a Mechanical Engineer and Product Manager, and more recently working in the European headquarters in Germany as a Project/Sales Manager for various export markets. Uhrain received a Bachelor of Science in Mechanical Engineering from the University of Akron, holds a Professional Engineer License and has been a Board Member for the Society of Plastics Engineers Injection Molding Division (SPE IMD) since 2007.



Michael Uhrain

Dan Anderson has joined the company as a Direct Sales Representative. Located in the greater Chicago area, Anderson will be working in the Midwest Region. He has held previous sales representative positions in the automotive and telecommunications industries as well as his most recent position with Arlington Plastics Machinery. Anderson received a Bachelor of Science in Business Marketing from Concordia University Wisconsin.



Dan Anderson

Jeremy Krismer has also joined Sumitomo (SHI) Demag as a Direct Sales Representative in the Southeastern Region. Based in Arlington, Texas, Krismer has over 10 years sales and sales management experience in the plastics industry including with Berry Plastics and InPak Products. He attended Oklahoma State University and was a professional baseball player with the Milwaukee Brewers from 1999 to 2001.



Jeremy Krismer

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Shaw and Christler Equipment Technologies LLC has been appointed as manufacturers' representatives for Sumitomo (SHI) Demag serving Oregon, Washington and parts of Idaho as well as the Canadian provinces of British Columbia, Alberta and Saskatchewan. Shaw and Christler principal, Jim Shaw, who has worked in the plastics industry for 40 years, recently received a Lifetime Achievement Award from the Columbia Chapter of the Society of Plastics Engineers for his work helping molders in the Northwest and with the Society Chapter.



Jim Shaw

Jun Akimoto has joined Sumitomo (SHI) Demag as International Field Sales Associate and is based in the Norcross, GA office. In his prior position with Triomed Innovations Corp., he served as Vice President of Sales and Marketing. He has also held positions in marketing and general management in the aerospace and military defense markets. Akimoto received a Bachelor of Science in Mathematics from Ibaragi University in Japan.



Jun Akimoto

Service Organization Additions

David Smith has been hired as an Area Service Manager for the Northeast and Southeast. Prior to joining the team in Strongsville, OH, Smith was Plant Manager for Foerster Instruments Inc. and Electrical Supervisor for Mitsubishi Heavy Industries of America where his job responsibilities included project management for safety compliance upgrades on Mitsubishi injection molding machines. He received an Associate of Applied Science from New Castle School of Trades.



David Smith

Cesar Rosales, based in the Chicago area, has joined Sumitomo (SHI) Demag as a Field Service Engineer. Rosales came to the company from FHP-Berner where he serviced injection molding machines and other hydraulic and electrical equipment. His plastics industry experience also includes positions at Chicago Park Plastics Co. and Berry Plastics. Rosales received a Bachelor of Applied Science from Westwood College and an Associate of Applied Science from Robert Morris College.



Cesar Rosales

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Roy Lawson, a former Field Service Engineer for the Demag Plastics Group, has returned to Sumitomo (SHI) Demag after working as a Lead Maintenance Technician/Process Technician for Mann+Hummel since 2007. Lawson, who has 20 years experience in working with a wide range of injection molding machinery, is based in Dunlap, TN, near Chattanooga. He received his Maintenance Mechanic Certificate from Kalamazoo Valley Community College.



Roy Lawson

Manuel Camez, is the newest West Coast Field Service Engineer, and is based in Temecula, CA, near Los Angeles. Prior to coming to Sumitomo (SHI) Demag, he was with General Atomics Aeronautical Systems Inc. and Remec Defense & Space. He received a Master of Science in Electrical Engineering from Indiana State University and a Bachelor of Science in Electrical Engineering from the University of Guadalajara.



Manuel Camez

Mike Harrold, has also joined the company as a Field Service Engineer and will be based in Connecticut beginning in September. Prior to joining Sumitomo (SHI) Demag, Harrold was a Field Service Engineer for Belshaw Adamatic and an Electrical Service Technician for injection molding machinery and other packaging equipment for McCormick, Inc. He also served as an Electrician with the United States Air Force from 1987 to 2000.



Mike Harrold

Sumitomo (SHI) Demag's worldwide group of companies is dedicated to helping plastics processors compete more effectively in the global market. The company manufactures a wide range of high-precision IM machines for diverse applications. Its all-electric platform (SE and CL series) spans from 8 to 935 U.S. tons, including micro to mid-sized, high-speed, packaging, high-duty, vertical, insert and high-speed multi-shot machine series. Ultra-high-speed hybrid machines (EI-Exis SP and Systec SP series) are offered in models from 165 to 825 U.S. tons for packaging and other thin-wall applications. Configurable, high-performance hydraulic and toggle machines (Systec Series), including

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multi-component models, are also provided for applications from 39 to 2248 U.S. tons. Equally important, Sumitomo (SHI) Demag has an extensive worldwide network, ensuring customers of sales, parts, training, service and processing support when and where it is needed.

Information on the North American operations of Sumitomo (SHI)

Demag can be found at:

www.sumitomo-shi-demag.us (New machinery website)

www.vandorndemag.com (Aftersales website)

www.YouTube.com/SSDinNA

www.Facebook.com/SSDinNA

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